



PRINT WORK / ADS & FLYERS VAUTO - CONQUEST



NEW CAR INVENTORY MANAGEMENT & PRICING

SPEED UP YOUR NEW CAR INVENTORY TURN

DID YOU KNOW?

- All-time high inventory levels and rising interest rates have driven a 51% reduction in Dealer Floor Plan income year to date
- Forecast is for 40% increase in dealer digital advertising spend in the next 3 years
- New car gross has never been lower; which makes inventory turn even more important

NISSAN CONQUEST DEALERS IN SOUTHERN CALIFORNIA ARE ENJOYING

WHICH IS DRIVING A

4X MORE TRAFFIC TO THEIR ONLINE LISTINGS

15% IMPROVEMENT TO THEIR NEW CAR TURN.

HOW DOES CONQUEST WORK?



PRICING

Automated rebate management, ability to price based on age or vehicle availability. Clear visibility to your competition's pricing.



STOCKING

Improved dealer trades and ordering with more granular supply and demand data on each unique combination.



MERCHANDISING

Vehicle listings that stand out, with complete vehicle descriptions and disclaimers.

DISCOVER HOW CONQUEST CAN IMPROVE YOUR NEW VEHICLE PERFORMANCE. CALL (888) 536-4086 OR VISIT <u>VAUTO.COM/NISSAN</u> FOR MORE.



THINK DIFFERENTLY. SELL MORE. ONLY WITH CONQUEST.

COX AUTOMOTIVE





PRINT WORK / ADS & FLYERS SECURE UTILITY - IBB



Protect critical systems with

secure remote connectivity

Secure Utility provides secure remote connectivity for buildings, utilities, and deployed assets. The solution is scalable to support all existing building operating technologies, life-safety, and security systems.

The solution's multi-layered defense delivers a true, secure private network with a priority LTE connection, segregated on the back-end of most mobile carrier networks - not the public Internet. Remote connection to the Secure Private Network is fortified by a bankgrade firewall, updated in real time to defend against upstream and downstream threats.

Your Authorized Integrator can design a solution to meet your requirements, whether you need streaming video surveillance, remote access control, HVAC, BAS, alarm connection, or more. Enjoy all the benefits of remote connectivity with the security of a private network.

www.secureutility.com



IBB Model ZTN (Voice/Data)



Interoperable Black Box (IBB) — Authorized by M-SIM*, the IBB connects operating controls, ife-safety, and security systems to the backend of the mobile carrier network. The IBB features automatic reboot through built-in analytics and can be remotely monitored for periodic health checks.

Features:

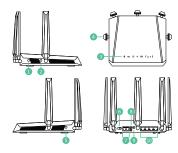
- » M-SIM® Secure Network Access
- » Lithium Battery Backup
- » (4) 1G Ethernet Ports
- » 1 Phone Port
- » LTE Communication
- » Optional Extended Antenna

www.secureutility.com



IBB Model ZTN (Voice/Data)





0	Wi-Fi button	Turn Wi-Fi function on or off
2	WPS button	Activates the WPS function
3	Indicators	Indicates the status of your device
4	External antenna	To strengthen signal
6	Reset button	Reset your device
6	Power switch	Turn your device on or off
0	Phone port	RJ11 connection for telephone
8	USB port	Port connection for USB device

9 Power socket



Includes:

- IBB Model ZTN
- M-SIM® Card
- Battery Backup
- · Ethernet Cable
- · Phone Cable
- · Power Supply

Sold Separately:

- Replacement Battery
- Replacement Power Supply
- Extended Antenna
- Replacement M-SIM®

• Tower Supply	
CONNECTIVITY	
Platform:	MDM9250-1 + IPQ4019 + QCA9982
UMTS Bands:	850/AWS/1900
LTE Bands:	B2/B4/B5/B7/B12(MFBI)/B13/B29/ B66/ B25/B26/B30
Carrier Aggregation:	Comply with the PTCRB listing of parent SKU
Peak Data Rate:	DL LTE CAT16 up to 750Mbps Multi-Band CA, DL 256QAM/UL 64QAM
RJ11 Port:	RJ11x2
RJ45 Port:	RJ45x4 Gigabit Ethernet
SMA Port:	5
DISPLAY	
Type:	10 LED indicators
LED Indicators:	Power, Voicemail, Wi-Fi, Information, Battery, Signal Bar
VoLTE:	Yes (via MR – date TBD)
Voice:	Yes
FOTA:	Yes
QoS for VOIP:	Yes
BATTERY	
Capacity:	3000mAh removable
MEMORY	
ROM:	512MB
RAM:	256MB
External Memory:	N/A
DIMENSIONS	
Volume:	210mm x 180mm x (36~27) approx.
Weight:	450g approx.

Specifications subject to change without notice.











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Connection for external power supply RJ45 Ethernet cable connection





PRINT WORK / ADS & FLYERS WESCO & AXIS COMMUNICATIONS



Government facilities have many competing priorities:

- · Public safety & security
- · Maintaining infrastructure
- Securing facilities Visitor management
- · Infrastructure and Insurance costs

How can you get the most from your technology investment?

One connected solution from Axis Communications can address those priorities without any annual support or licensing fees.

· Technology investments

Cybersecurity
 Citizen satisfaction

- · Increase safety for employees & citizens · No annual support or license fees
- · Reduce liability & limit damages
- · Reduce investigation costs
- Easy to use interface
- · Make systems proactive vs. reactive
- · Live and recorded announcements
- · Improve operations
- Immediate access to live & recorded video
- · Mobile viewing app for remote monitoring
- · Privacy protection tools
- Axis dependability and support

What makes up an Axis solution?

An Axis solution can combine multiple innovative technologies, including hardware and software components to address the needs of government facilities. Whether it be security, crime prevention, or improving citizen satisfaction, Axis can help you achieve your goals and more with integrated solutions.





AXIS Camera Station Video

AXIS Camera Station S22 Appliance Series



Customize a solution with Axis cameras door stations, audio, radar, and more!

▶ WESCO Government Solutions

range of products and solutions to secure, maintain, and reduce the energy consumption of government installations. We understand the day-to-day needs, procurement process, and importance of utilizing contract vehicles in federal,

state, and local government spaces. WESCO provides a comprehensive knowledge and hundreds of thousands of products, tailoring our inventory to meet the needs of your



Connected Solutions for Government Facilities

and/or prerecorded

audio messages.

Proactively protect your perimeter from intrusion in challenging lighting or complete darkness with thermal technology.

Access Management

Grant access to only approved visitors and authorized personnel.

Use speakers to efficiently respond to alarms with live

Customize your solution with a wide portfolio of robust and reliable network cameras.

Flexibility

Versatile Monitoring

Ouality multisensor cameras can help with video surveillance and operational efficiency.

Efficient Management

With the power of a reliable video management software and analytics, you will be able to proactively respond to alerts and ensure safety centrally or remotely.

Proactive Detection

Protect your area from unwanted activity and track people or objects' distance, angle of movement and speed with radar.

Contact your WESCO sales representative for more information OR learn more about Axis and WESCO here



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PRINT WORK / ADS & FLYERS CSC - LAYER ZERO



For more information on Legrand I Ortronics Data

Center Solutions, please call 877.462.7279.

LEGRAND I ORTRONICS DATA CENTER SOLUTIONS

The Data Center Company





The ISO/OSI model divides the network communications process into 7 layers across network architecture. Layers 7 through 4 relate to end-to-end communications between data source and destinations. Layers 3 through 1 pertain to communications between network devices. Layer Zero, the proposed infrastructure layer for the ISO/OSI Network model, addresses the critical need for superior physical infrastructure support in the data center.

By recognizing the importance of the underlying infrastructure layer and emphasizing best practices in pathway and physical support design, a new level of stability can be created for the network.

Layer Zero solutions encompass the entire physical infrastructure that supports your network, including racks, cabinets and pathways. Additionally, Ortronics® Layer Zero solutions include Mighty Mo® Air Control containment products, designed to bring additional protection and performance benefits to the network.

Legrand I Ortronics' Data Center Solutions Include:

- . Copper Cabling & Connectivity
- Fiber Cabling & Connectivity
 Racks, Cabinets & Zone Cabling
- · Cable Routing
- · Power & Protection
- Cooling
- Tools & Test Equipment



Ortronics

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Plastic Curtain Kit — Passive air control provides the most energy efficient, cost-effective method for improving airflow and maintaining proper temperature in the data center.

Passive Cooling

A Central Component to Data Center Design

Maintaining separation between the hot and cold aisles is a crucial aspect of best-practice airflow design. Mighty Mo Air Control® containment solutions enhance the separation of the hot and cold aisles by containing and directing cold air where it is needed. This passive system improves air flow and optimizes thermal management without adding active cooling equipment, avoiding additional energy costs for cooling.

Power 🖺



power for cooling active equipment.

SPACE

As chip power increases and densify capacity rises, power requirements and heat output are concentrated to smaller areas. Together, Mighty Mo Air Control and physical infrastructure products help optimize network real estate by accommodating for higher density equipment. Racks and cabinets have ample space and static capacity for the latest switching equipment, while Air Control containment solutions utilize passive thermal management to balance the additional load.

We get what you need.

At CSC, we get it. And, because we get it, we've compiled the nation's most comprehensive set of products and services designed to reduce energy consumption, maximize space, streamline cooling and increase security in every square inch of every cubic foot in your Data Center.

Flexibility and preparation are the keys to better solutions. We customize solutions built to your requirements. Backed by the industry's most robust product and service portfolio, you'll meet today's needs and ensure you're covered for whatever the future holds from a capacity and expansion perspective.

Local presence, National network, Global reach,

From single-site deployments to complex international logistics solutions, CSC has the presence and product availability you need to succeed. Rest easy knowing your data center gets what it needs, where and when it needs it.

An ecosystem built on relationships.

We've formed relationships with the world's foremost data center experts. Our vast network of contractors, consultants, and manufacturers will ease installation and ensure peak data center performance...now, and for years to come.

One person connects you to it all.

Our customers know we're passionate about delivering consistent, reliable service and results. Your CSC sales person is like having a consultant on your team. From getting you the products you need to recommending contractors, they'll be your connection to The Data Center Company – CSC.

COOLING



Heat exhaust recirculation and hot spots are fundamental challenges for data center managers, threatening the life span of network equipment if left unmanaged. Mighty Mo Air Control solutions leverage the natural properties of hot and cold air to ensure proper ventilation and alleviate the heat that can attribute to equipment failure.



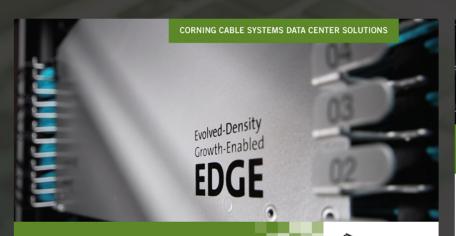
For more information on Legrand I Ortronics Data Center Solutions, please call 877.462.7279.







PRINT WORK / ADS & FLYERS CSC - CORNING EDGE



The Data Center Company



Increase Revenue, Reduce Expenses & Minimize Risk

with CSC and Corning Cable Systems

We understand the network requirements and developing needs of businesses and institutions. With the challenges of building and maintaining an information infrastructure, CSC and Corning Cable Systems make it easier for organizations to implement a data center solution that not only meets today's needs, but tomorrow's as well. So how can your data center contribute more to the bottom line, while securely imanging your information without fear of downtime? Together CSC and Corning Cable Systems make it possible with Corning's Pretium EDGE™ Solution.

Enabled by Corning's ClearCurve® fiber, Pretium EDGE Solutions are high-density pre-terminated optical cabling systems that optimize your data center. Inherently, optical fiber solutions are environmentally friendly, requiring less energy for powering and cooling than copper systems. Consisting of optical trunks, harnesses, modules, housings and jumpers, Pretium EDGE

Solutions address the concerns of data center owners and operators, helping to increase revenue, reduce expenses and minimize risk.

Corning Cable Systems invented pre-terminated optical systems for the data center over a decade ago. With Pretium EOGE Solutions, Corning has combined industry-leading performance with a revolutionary approach to network deployment and operation.



For more information on Corning Cable Systems Data Center Solutions, please call 877.462.7279.



CSC & Corning Cable Systems – Meeting the primary challenges of today's Data Center...

Power

High-density optical cabling like Pretium EDGE Solutions enable energy consumption reductions and thus reduce CO^o emissions. Deploying a Pretium EDGE Solution reduces the cable tray load that blocks air circulation. Computational fluid dynamics (CFD) modeling conducted on a 10,000 ft^o data center showed that reducing the cable tray load promoted air circulation resulting in increased cooling efficiencies and significantly decreased energy costs.

SPACE

Pretium EDGE Solutions provide 100% more density, reducing the cabinets needed by a 2:1 ratio, saving valuable space and reducing cost. Enabled by ClearCurve optical fiber, jumpers are 50% smaller and offer a minimum bend radius of 8X the cable's outer diameter. The 4U housing holds 576 fibers, 2U = 192 fibers, and the 1U = 96 fibers. 4U housings contain 24 cable integration positions, which can be double-stacked for 48 12-fiber cables or 16 larger-fiber-count trunks.

COOLING

EDGE trunks are an average of 30% smaller, with a minimum bend radius of 5X the outer diameter of the cable. EDGE trunks free up cabinet and cable tray space due to tit's smaller size, allowing for greater cooling efficiencies in airflow spaces. This also allows for maximum space and speed of deployment for future MACs.

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CSC & Panduit **Empowering the Data Center as** a Unified Physical Infrastructure

CSC and Panduit understand how today's vital business and technology challenges impact data centers. Our comprehensive approach to physical infrastructure unification can help Panduit Data Center Solutions Include:

manage integration of key elements with solutions that enable systems consolidation and network convergence. This helps reduce the risks associated with availability, interoperability and security. Panduit and CSC combine best practice methodologies, physical and logical architectures, end-to-end support, and a comprehensive portfolio of solutions. We deliver a robust, scalable physical infrastructure that facilitates the deployment of technologies to meet current and future requirements.

With Panduit's Unified Physical Infrastructure you can:

- . Monitor and measure data center infrastructure power consumption and environmental conditions within racks and cabinets to optimize performance
- · Acheive operational efficiency through process improvement and green IT initiatives (such as cooling conservation through green data cabinets)
- · Identify available space, as well as power and temperature capacity around that space, to maximize real estate utilization
- · Converge new technologies and high speed data applications
- · Gain visibility and control for managing and automating real-time data processes and documentation

Unified Physical Infrastructure

- . Copper Cable & Connectivity
- . Fiber Cable & Connectivity
- · Racks, Cabinets & Zone Cabling
- · Cable Routing
- · Power & Protection
- · Cooling
- . Power over Ethernet (PoE)
- · Identification Solutions



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The Panduit® Net-Access™ Cabinet combines the aesthetics and security of a cabinet with the accessibility of

CSC & Panduit - Meeting the primary challenges of today's Data Center...



SPACE

- Net-Access™ and Net-SERV™ Cabinets are designed to provide the best combination of space utilization and thermal management for server applications
- Panduit[®] TX6A-SD™ 10Gig™ UTP Copper Cable allows efficient use of pathways and spaces by improving fill capacity and reducing required bend radius
- · Vertical cable managers allow increased cable density for maximum space capacity and organization



POWER

- Net-Access™ and Net-SERV™ Cabinet Systems are designed to maintain hot/cold air separation which reduces energy consumption and enables improved cooling efficiency
- Panduit[®] StructuredGround™ Grounding protects network equipment and personnel
- Net-Access™ Vertical Power Outlet Unit maximizes power density and allows monitoring of power consumption via the network for improved network reliability



COOLING . Panduit[®] Cool Boot[®] Raised Floor

- Air Sealing Grommets seal off cable pass-through openings in the floor and the cabinet top minimizing air leaks
- · Blanking panels seal empty rack spaces. eliminating the bypass of cooling air and recirculation of hot exhaust air for
- Panduit[®] Vertical Exhaust System (VES) channels hot air from the cabinet directly into the ceiling plenum for improved

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